Company Type

Surgical Instruments
Manufacturer, Ohio

Industry

Healthcare

How a Surgical Instrument Company Deployed SharePoint Licenses on Cloud

Background:

A surgical instrument company based in Ohio was already hosting SharePoint 2010 on Apps4Rent's dedicated environment. With more than 1500 users accessing the SharePoint instance daily across 7 global locations, there was a heavy workload on the SharePoint site. In a dedicated SharePoint environment, it was getting expensive to manage the growing workload.

Apps4Rent's Solution:

Deploy the existing SharePoint application server to the cloud from its existing dedicated environment. By migrating SharePoint to the cloud, the company could deploy its SharePoint Server Volume License (VL) instances to VMs running in hosted cloud environment.

Results:

It offered great flexibility as the company no longer had to pay for additional licensing to move application server workloads to IaaS offerings. It took advantage of its current licensing investments as it is deployed to the cloud.

Background:

A surgical instrument company based in Ohio found it difficult to transition its SharePoint site on the cloud. They had Microsoft Volume License (VL) program which allowed them to deploy all their licenses in Apps4Rent datacenter, with the hardware and applications hosted in a dedicated set up. Managing the increasing workload on the SharePoint platform was getting costly in a dedicated environment. They were looking for a solution to save the costs of licenses.

Challenges Faced:

The company had been operating with a Microsoft Volume License (VL), with all their licenses deployed in Apps4Rent datacenter at New Jersey, USA. With an increasing client base and operations expanded across 5 global locations, the heavy workload on the site was slowing down the business. Moving to the cloud was faced with skepticism, given the fact that 1100 licenses had to be migrated, which seemed like a challenging task.

"It's important to work with experts when implementing mission-critical tasks such as moving licenses to the cloud. Apps4Rent is a trusted partner for us. We were confident that with them, the migration would be as easy and simple as it can get."

- Richard, Senior IT Manager, Surgical Instrument Company in Ohio.

Apps4Rent's Solution:

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Under the Volume Licensing terms, we created access to the server instances for their Client Access Licenses (CALs) with active Software Assurance, on our data center. For the remaining licensed that could not be migrated (like Windows server operating system (which requires a SPLA license)), we deactivated the same on the dedicated environment.

Results:

The company met the eligibility criteria – active Software Assurance covered the Microsoft Application SharePoint Server licenses. The licenses were seamlessly migrated to Apps4Rent's environment without the client having to pay up again for renting the licenses. All the licenses within a single cloud farm were reassigned. The IT team had full admin rights to the environment which helped the company of verification of Microsoft SAM audits.

The company could now deploy its SharePoint Server Volume License instances from our dedicated server to the virtual machines running in our hosted cloud environment. Apps4Rent helped them achieve their goal without them having to pay extra for moving the licenses to cloud.